

OpenVMS keep on walking together



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You and me

OpenVMS Technical Update Days

You

First Technical Update Days?

In Technical Update Days last year?

In Technical Update Days 2010?

Today – Technical Update Days in 35th anniversary year

Me

Past

- Servers: VAX, DECsystem (MIPS), Alpha, HP9000, Integrity
- Software: VMS, OpenVMS, Ultrix, Tru64 UNIX, HP-UX, Windows, Serviceguard

Today

- Project Odyssey
- OpenVMS
- HP-UX, Serviceguard
- Superdome 2

Us

Share

Ask questions

Celebrate

 35 years

Objectives for today

Technical update days, Bad Homburg

During two days

OpenVMS 360 degree view

- Labs
- Customer programs
- Product management
 - Worldwide
 - EMEA

OpenVMS 360 degree feedback

Help control your future

Press

This session

Show where OpenVMS fits within HP plans

Show where we are walking, together

A very special year

Get ready to celebrate 35 years

Get ready to celebrate a rewarding future



How to walk together



To walk together you need...

A starting point

35 years ago

- An excellent start
- A new sort of walk

Equipment

Today

- Good shoes, new shoes
 - VAX, Alpha, Integrity
- Good clothes
 - Waterproof clothes (for Windows, Linux)
 - Sunglasses (for VMS)

A direction

Keep going to the future

- A good map
- Enjoy your walk
- Want to keep walking
- A good path helps

People walking with you

Going together

- Happy to walk together
- Take the same route
- Can afford to keep going

Energy

Feed your muscles

- Keep going for years
- More efficient use of energy

Health

Keep the body working

- Fitter
- Faster
- Stamina



Nothing Stops It.



780 Prototype Power On

1977 1978 1979 1980 1981 1982...

**Announcement of DIGITAL's
32-bit Computing System**



- ◆ **October 25, 1977**
- ◆ **VAX-11/780**
- ◆ **VMS V1.0 Announced**

Hey! My walk is not straight



What if our walk was different?

???

Three walks – which one do you want?

- Big walk



- Medium walk



- Small walk

???

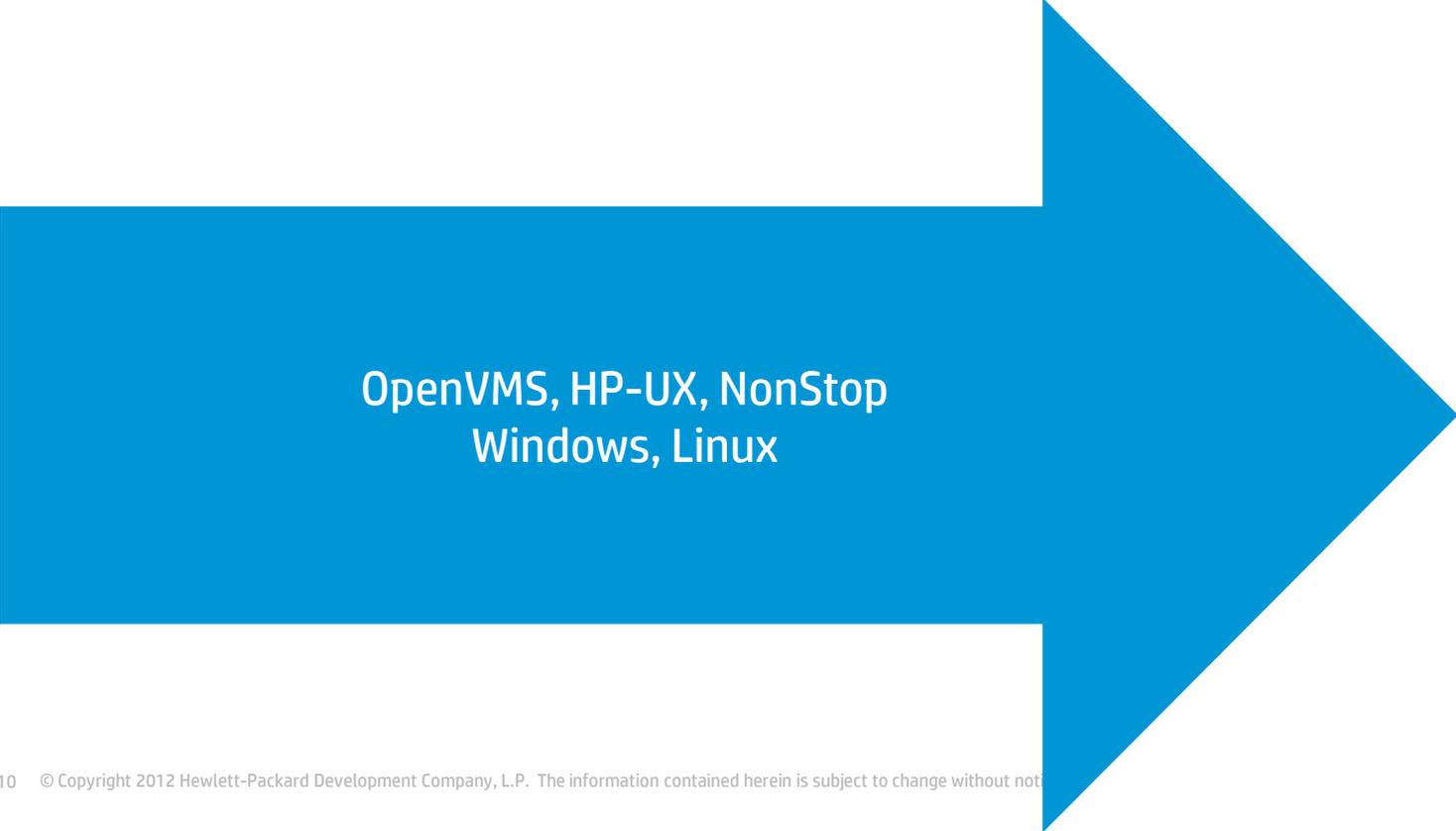
There is only one walk and you must do it our way

All different

- Different shoes
- Different speeds
- Different costs
- Cannot even re-use shoe laces
- Make sure you choose the right walk and the right people to walk with

Your OpenVMS walk

What would you like?



OpenVMS, HP-UX, NonStop
Windows, Linux



HP strategy

A different walk together

Innovation

Standards

Common components

Shared investment

Many workloads, one
infrastructure

Replace barriers with clarity
and stability

Choice

The right applications

The right operating systems

The right availability

Mix and match

Value

Fix problems that really matter

Drive OpenVMS and HP-UX
infrastructure forward

Reduce cost of ownership for
OpenVMS, HP-UX, Linux,
Windows

MUCH MORE to come



Transforming the server industry



Project Moonshot

Delivering the future of extreme low-energy computing



Project Odyssey

Redefining the future of mission-critical systems

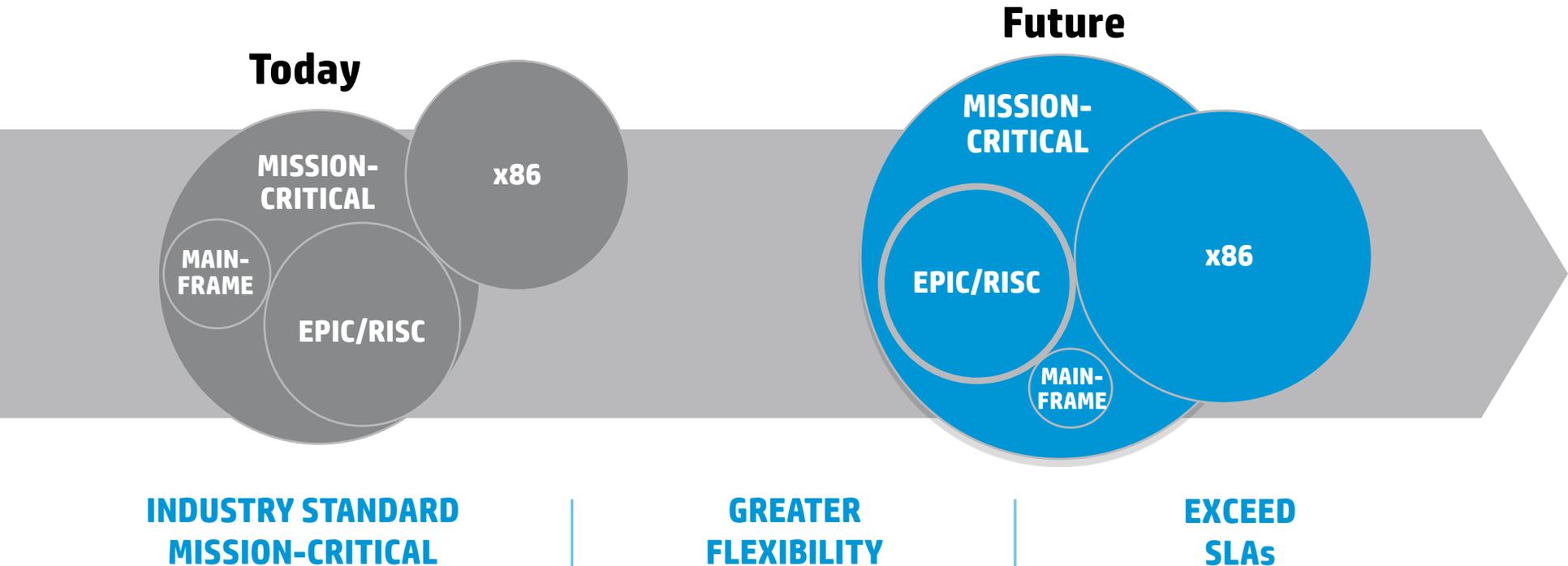


Project Voyager

Redefining the expectations and economics of data centers



- 1) We support OpenVMS/Integrity wherever the market goes
- 2) We go with the mission-critical market, not against it



Only HP is paving a path to the future

Conventional IT

SPECIAL PURPOSE INFRASTRUCTURE

The most mission-critical applications
where downtime is not an option

FORCED TO CHOOSE

Compelled to trade off always-on
resiliency for price performance

GENERAL PURPOSE INFRASTRUCTURE

OpenVMS infrastructure = Converged IT

MISSION-CRITICAL YOUR WAY



**Best of both worlds
with no trade-offs**

HP commitment with Project Odyssey

HP will deliver mission-critical x86 environments by 2014



Courtesy NASA/JPL-Caltech.

- **Advance HP Integrity / HP-UX / OpenVMS/NonStop as mission-critical design center**
- Change the game: HP as **only vendor unifying OpenVMS/UNIX and x86 within a single platform**
- Revolutionize mission-critical with a suite of products for choice and investment protection

7x

Greater SMP scalability*

68x

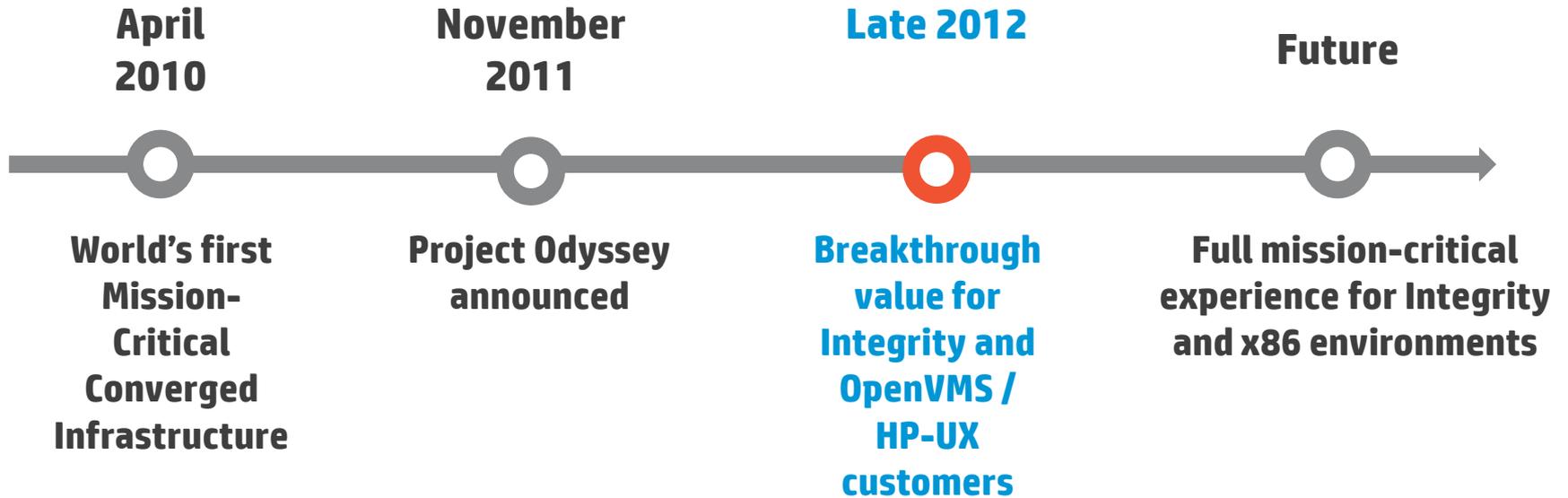
More reliable*

54%

More efficient*



Investing in your future



For OpenVMS/ Integrity customers

Your future is only a blade away

Innovation

- Converged infrastructure means
 - More investment + shared innovation
- Innovation with enterprise stability
- Clear roadmap
- No software qualification challenges

Choice

- More Integrity
- Or more Integrity and add x86 when required
- Or move to x86
- No software lock-in

Value

- HP per-socket licensing
- Fantastic license investment protection
- More cores to come
- Poulson = big TCO improvement
- Blade efficiency, for any workload. Only from HP.

Server strategy for OpenVMS customers

Mission-critical OpenVMS built on industry standards

A ten year roadmap

Blade efficiency

Common with x86 infrastructure

Mission-critical and reducing TCO



Maximize availability and flexibility

OpenVMS / Integrity roadmap within mission-critical converged infrastructure

2012

2013-2014

Future

On-going innovations in HP mission-critical converged infrastructure

- **Itanium® 9500**-based Integrity platforms
- OpenVMS-ready
- Performance up
- Costs down
- Increased partitioning flexibility
- Binary compatibility for ISVs



- **OpenVMS enablement of Itanium 9500**
- **Faster data access** through increased memory capacity and flexibility
- Continued **binary compatibility** for ISVs

- **Kittson***-based Integrity platforms
- Performance up
- Costs down
- Continued binary compatibility for ISVs



On-going OpenVMS releases



Convergence benefits OpenVMS users

Intel

OpenVMS users benefit today

- Long life
- Volume innovation plus lower costs
 - Quick Path
 - Standard chipset
- More rapid innovation

OpenVMS users benefit in future

- Shared Xeon ↔ Itanium innovation
- More performance and more green
- More license value / €

HP

OpenVMS users benefit from

- BladeSystem efficiencies
 - Workload flexibility
 - iLO and common management
 - Virtual Connect
- ProLiant innovation
 - Onboard Administrator
 - SIM
- Shared, co-located labs

More innovation, lower costs



Some words from the top

Top priority: you and your business.

OpenVMS labs exists because of you.

Once we commit, honour it

Never put trust at risk

Remove roadblocks and make milestones

Keep OpenVMS rock-solid, no compromise

Help customers benefit from new technologies

Take pride in what we do

Our mission: keep your systems up and running for many years

No 'end' planned or in mind



Integrity server and OpenVMS news and plans

Things to remember

Converged infrastructure means

- A more secure future
 - With Intel
 - With HP
- More innovation (sometimes eventually)
- Flexibility. Mix, not life or death

Integrity

Value, economy, performance

- Common Itanium/Xeon components

OpenVMS

Evolution not revolution

- From all proprietary to volume standard components
- Per-socket pricing
- Double value for money with previous
- Double again with next generation
- More again in following generation

We have come a long way



Your future

OpenVMS in converged infrastructure

From HP to you

- Long life infrastructure
- More big cost savings coming
- Big performance improvements coming
- Clearest server roadmap in the industry
- No software qualification challenges
- Thank you for your business

From you to HP

- Orders are welcome!

OpenVMS survives the test of time

OpenVMS continues to improve

- **Functionality**
- **Value**

Can you count on OpenVMS for years to come?

YES!



Dank

